



## Implementation and Training Plan

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# Maximizing Success through Partnership

At Discovery Education, we are committed to supporting schools and districts through the life of your adoption and use of our blended learning solutions. We'll partner with you every step of the way with a variety of tools and resources designed to engage, inspire, and save time.

A dedicated Partner Success Manager will be assigned to lead you through this journey and ensure educators and students are fully supported. The Partner Success Manager will oversee the onboarding and implementation of Discovery Education as well as provide ongoing support.

## Get Started



A dedicated Partner Success Manager will schedule a kick-off meeting with you to establish goals and objectives of the partnership. This will include an overview of onboarding implementation resources available to you.



**Rostering & Integration:** Dedicated support to provide single-sign on process, rostering synchronization, and Learning Management System integration.



Ready-to-share communications for newsletters, social media, and more to regularly update educators with timely, relevant, and engaging instructional content.

## On Going Support

- **Regular review check-in meetings:** The dedicated Partner Success Manager will schedule regular check-in meetings or calls to assess progress towards established goals, plan professional learning opportunities, address any concerns, and provide guidance. Meetings include a back-to-school, mid-year, end-of-year, and summer review.
- **Measuring Success:** School and district dashboards are available in product with adoption and usage data. Usage will be reviewed during quarterly established meetings as referenced above.
- **Product Support Escalation:** Your DE Partner Success Manager is available by phone and email to address support needs as needed. An in-product Help Center and live Education Support Team are both fully available to meet the needs of educators and students. This includes a case tracking system to ensure timely escalation.



## Professional Learning

Discovery Education supports teachers throughout the life of the adoption. Through a variety of delivery methods including on-demand mini-lessons, live, remote synchronous sessions, and in-person opportunities, Discovery Education prioritizes teachers' need for learning to ensure successful implementation. Our Professional Learning is developed by teachers for teachers and focuses on content relevant to current classroom needs. Topics include planning lessons, implementation strategies, collecting and using student data, and engaging students with multimodal, high-quality resources.

- Our comprehensive plans support a wide range of educator needs – whether teachers need introductory learning to get started, a refresher course, or they want to amplify their use of *Science Techbook for Florida*, Discovery Education has professional learning to meet teachers where they are.
- An example of the variety of professional learning to support an implementation may include:
  - Summer district-wide launch PL at your summer institutes organized collaboratively to meet your specific needs.
  - Unlimited access to on-demand mini-lessons to complement in person sessions and synchronous remote sessions
  - In-person and remote follow-up sessions can be used as targeted 1:1 or small group support with teachers